



## The Wine Industry Boosts the New York Economy by \$13.8 billion in 2017

The production, distribution, sales, and consumption of wine in New York benefits many sectors of the state's economy and generates close to \$13.8 billion in total economic activity. This ultimate value-added product preserves agricultural land, provides American jobs, attracts tourists, generates taxes, and enhances the quality of life.

### Economic Impact of the Wine Industry in New York

	Direct	Supplier	Induced	Total
Output	\$5,528,619,600	\$3,449,561,200	\$4,786,162,200	\$13,764,343,000
Jobs	62,450	14,359	24,997	101,806
Wages	\$2,379,712,400	\$1,197,176,300	\$1,620,584,500	\$5,197,473,200
Business Taxes				\$2,248,990,200
Consumption Taxes				\$277,802,300

**Total Output:** The wine industry generates close to \$13.8 billion in total economic activity in the State of New York, dramatically illustrating that wine is the ultimate value-added beverage. The broader economic impact flows throughout the state, generating business for firms seemingly unrelated to the wine industry. Real people, with real jobs, working in industries as varied as farming, banking, accounting, manufacturing, packaging, transportation, printing, and advertising depend on the wine industry for their livelihoods.

**State Reach:** The New York wine industry includes a total of 450 wine producers<sup>1</sup> as well as 11,684 acres of vineyards.

**Job Creation:** The New York wine industry directly employs as many as 62,450 people, and generates an additional 14,359 jobs in supplier and ancillary industries which supply goods and services to the industry, and whose sales depend on the wine industry's economic activity. Ultimately, 101,806 jobs are created and supported by the wine industry.

**Wage Generation:** The New York wine industry provides good jobs, paying an average of \$51,100 in annual wages and benefits. The total wages generated by direct, indirect, and induced economic activity driven by the wine industry are \$5.2 billion.

**Tourist Activity:** The New York wine industry is a major magnet for tourists and tourism-driven expenses. New York's "wine country" regions generates 4.5 million tourist visits and \$1.8 billion in annual tourism expenditures, benefiting local economies and tax bases.

**Tax Revenues:** The New York wine industry generates sizeable tax revenues on the local, state, and national levels. In 2017, the industry will pay nearly \$1.1 billion in state and local taxes, and \$1.2 billion in federal taxes for a total of \$2.2 billion. In addition, the industry generates approximately \$73.7 million federal consumption taxes and \$204.1 million in state consumption taxes which include excise and sales taxes.

<sup>1</sup> Throughout this study, the winery count refers to the number of winery facilities. A single winery may have multiple facilities throughout the state or country. Each of these facilities is included in the winery count.