





## The Wine Industry Boosts the Iowa Economy by \$3.06 Billion in 2025

The production, distribution, sales, and consumption of wine in Iowa benefits many sectors state's economy and generates close to \$3.06 billion in total economic activity. This ultimate value-added product preserves agricultural land, provides American jobs, attracts tourists, generates taxes, and enhances the quality of life.

## **Economic Impact of the Wine Industry in Iowa**

|                   | Direct          | Supplier      | Induced       | Total           |
|-------------------|-----------------|---------------|---------------|-----------------|
| Jobs              | 11,421          | 3,360         | 4,217         | 18,998          |
| Wages             | \$348,186,400   | \$259,479,300 | \$285,800,500 | \$893,466,200   |
| Output            | \$1,088,930,200 | \$973,608,500 | \$997,277,400 | \$3,059,816,100 |
| Business Taxes    |                 |               |               | \$291,832,500   |
| Consumption Taxes |                 |               |               | \$45,071,000    |

**Total Output:** The wine industry generates close to \$3.06 billion in total economic activity in the State of Iowa, dramatically illustrating that wine is the ultimate value-added beverage. The broader economic impact flows throughout the state, generating business for firms seemingly unrelated to the wine industry. Real people, with real jobs, working in industries as varied as farming, banking, accounting, manufacturing, packaging, transportation, printing, and advertising depend on the wine industry for their livelihoods.

State Reach: The Iowa wine industry includes a total of 75 wine producers<sup>1</sup> as well as 573 acres of vineyards.<sup>2</sup>

**Job Creation:** The Iowa wine industry directly employs as many as 11,421 people, and generates an additional 3,360 jobs in supplier and ancillary industries which supply goods and services to the industry, and whose sales depend on the wine industry's economic activity. Ultimately, 18,998 jobs are created and supported by the wine industry.

**Wage Generation:** The Iowa wine industry provides good jobs, paying an average of \$47,000 in annual wages and benefits. The total wages generated by direct, indirect, and induced economic activity driven by the wine industry are \$893.47 million.

**Tourist Activity:** The Iowa wine industry is a major magnet for tourists and tourism-driven expenses. Iowa's "wine country" regions generates 292,600 tourist visits and \$55.87 million in annual tourism expenditures, benefiting local economies and tax bases.

**Tax Revenues:** The Iowa wine industry generates sizeable tax revenues on the local, state, and national levels. In 2025, the industry will pay nearly \$137.64 million in state and local taxes, and \$154.19 million in federal taxes for a total of \$291.83 million. In addition, the industry generates approximately \$4.67 million federal consumption taxes and \$40.40 million in state consumption taxes which include excise and sales taxes.

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Throughout this study, the winery count refers to the number of winery facilities. A single winery may have multiple facilities throughout the state or country. Each of these facilities is included in the winery count.

Vineyard acres refer to farmland being used to grow winegrapes statewide.